



DUE DILIGENCE ANALYSIS AVIATION & AIRPORTS

- ⇒ SWOT analyze existing operations in depth
- ⇒ develop control instruments: benchmarks, key-performance indicators & sensitivity analysis
- ⇒ review your business case and align capacity
- ⇒ optimize CAPEX / OPEX / growth potentials
- ⇒ tailor your CAPEX to the business case
- ⇒ prioritize short – medium – long term plans
- ⇒ phase strategies to minimize disruptions
- ⇒ achieve your cost-benefits & value for money

Developing YOUR business case,
successfully linking operation, function & form !

BENCHMARKING PERFORMANCE LINKING BUSINESS TO FUNCTIONALITY

Your business cornerstones for success must be developed with a solid understanding of the connections and interactions between your operations and your infrastructure.

Based on your business and investment targets, we develop meaningful capacity and functional benchmarks. Analyzing existing function, we determine the base line performance status, and provide you with stepping concepts realizing your vision.

Understanding your aviation business & its technical goals enables us to compile core benchmarked data for your investment plan.

PLANNING & CONTROLLING

From agreed base conditions and business performance targets we develop logical plans for the technical infrastructure development process. Within the framework of your operations and your plans, we develop optimized CAPEX to OPEX technical solutions strategies.

Your aviation business balance between investment and operations forms the basis for our expert task focus.



you talk ⇌ we listen ⇌ we act ⇌ you benefit

PROJECT DEVELOPMENT & COSTING

Benefit from our long experience in aviation infrastructure development, by ensuring functionality optimized projects setting robust and achievable cost targets. Profit from our comprehensive understanding of the time critical factors in aviation investment, evidenced by our track record of projects within strict time & financial constraints.

We will guide you from inception to operations, or whichever stage suits you in between. Achieve high quality predictable solutions through reliance on our unrivaled experience through all aviation business project stages.

INVESTMENT MODELS & PERSPECTIVE

Our validated successful experience with BOOT & PPP models, will provide you with investment decision comfort and confidence.

Understanding the links & interdependencies between investment strategy and facility performance on your business success is our unique mark, achievement track record, & consultant service ability.

DUE DILIGENCE SPECIALISTS



**Airport Terminals, Cargo & MRO Facility
Master Planning, Sizing & Design**

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**Airport Functions & Systems / Energy &
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